



Enterprises rely on Managed Service
Providers (MSPs) to ensure **continuous uptime.** To meet the evolving needs of customers, MSPs require tools that can monitor a wide range of devices and

support networks that are in a constant state of flux. Not being able to provide the management, monitoring and reporting expected can lead to lost revenue as well as decreased customer retention.





Downtime costs organizations more than **\$100 million** a year¹



The market for managed services is expected to grow to **\$242 billion** by 2021²



MSP customers rank availability as their **number 1** priority³



Almost **70% of organizations** are using an MSP to perform an IT function⁴

The Opengear Solution

The Opengear Network Resilience platform ensures remote access allowing MSPs to remediate any issues that may arise

Always-On Connectivity

The Opengear Network
Resilience platform ensures
remote access allowing
MSPs to remediate any
issues that may arise

Enterprise-Grade Security

Monitor and access network securely to support the most stringent security and encryption requirements.

NetOps

Reduce human error while limiting the amount of time need on-site with ability to run standard NetOps automation tools such as Docker, Ansible and Python.

