



ENSURING MAXIMUM UPTIME FOR MSPs

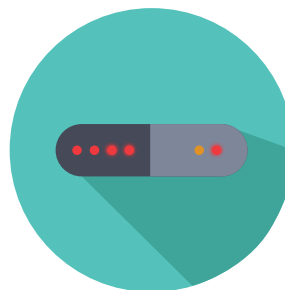
Customers are reliant on Managed Service Providers (MSPs) to ensure uptime and provide always on access to critical applications. Constant accessibility is a necessity for MSPs when adhering to Service Level Agreements (SLAs), acquiring new customers and performing daily IT functions. These organizations need a platform that provides visibility and the ability to remotely manage infrastructure from multiple vendors.

Opengear's Network Resilience Platform features *Smart Out-of-Band* and *Failover to Cellular™* that allows MSPs to access infrastructure at all times with remote management capabilities. Reducing costs, enabling faster fix times and ensuring Service Level Agreements (SLAs) are met, Opengear solutions are a key element for network resilience.

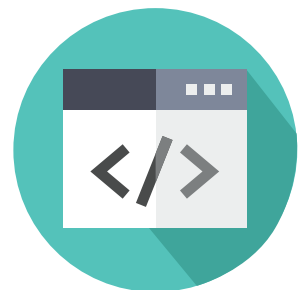
OUTAGES CAN BE CAUSED IN A VARIETY OF WAYS WHICH INCLUDE:



Cyberattack



Hardware Failure



Human Error

KEY STATISTICS:

#1

Availability is the number 1 network priority for MSPs¹

242 BILLION

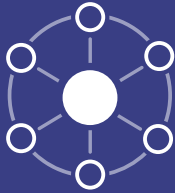
The market for managed services is expected to grow to \$242 billion by 2021

70%

of organizations are using an MSP for an IT function

THE OPENGEAR SOLUTION:

Prepare for future connectivity requirements and have the ability to scale as new applications come online. Opengear's Network Resilience Platform provides visibility and the ability to manage devices at multiple locations.



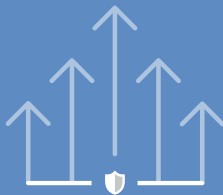
Network Resilience

Ensure customer systems are continually accessible and security requirements are met with *Smart Out-of-Band* paired with Failover to Cellular.



Enterprise-Grade Security

Ensure that regulatory requirements are met and that data is protected with stringent security policies.



Secure Provisioning

Deploy to a new site remotely with automation tools.



Always-On Connectivity

Enable business continuity by restoring WAN connectivity without manual intervention with Failover to Cellular.

EXTEND YOUR REACH FROM THE CORE TO THE EDGE

EDGE

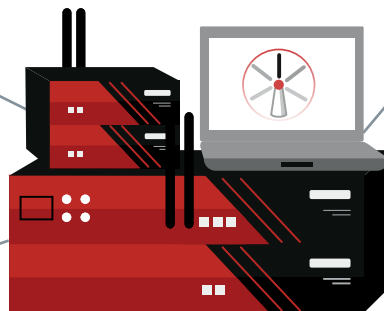
Ensure uptime at branches and remote retail sites

- OM1200 Operations Manager

CORE

Streamline remote management in data centers

- CM8100 Console Server
- OM2200 Operations Manager



A CLEAR VIEW ACROSS YOUR NETWORK

Access to all your network resources

- Lighthouse Software

MORE INFO

To learn more about how Opengear solutions can help you maintain always-on access for your MSP networks visit:

<https://opengear.com/msp>

¹ <https://blogs.gartner.com/andrew-lerner/2014/07/11/network-downtime/>

² <https://www.marketsandmarkets.com/Market-Reports/managed-services-market-1141.html>